

Propane Education & Research Council
Nashville, TN
April 26, 2023
MINUTES

Chairman Stuart Weidie called the meeting to order at 8:35 a.m. CDT on April 26 with a prayer and Pledge of Allegiance. He welcomed the Council members in attendance live and via video conference call, and noted the presence of a quorum. He welcomed Tammi Weigand from MPLX G&P (Denver, CO) as the newest producer member, noting there is one vacant seat to be filled.

Kevin Cobb, Suburban Propane Partners LP (Eagle, ID)
Chris DeFilippo, Superior Plus Energy (Wayne, PA) – Vice Chairman, Marketers
Michael Dickinson, Williams (Tulsa, OK)
Gary France, France Propane Service (Schofield, WI) — Secretary
Mike Garcia, Targa Resources (Naperville, IL)
Trent Hampton, Lakes Gas (Wyoming, MN)
Michael Heim (Houston, TX)
Chris Hill, Meritum Energy (San Antonio, TX)
Jeff Kerns, ThompsonGas (Frederick, MD) — Treasurer
Joe McGinn, Energy Transfer (Newtown Square, PA)
Duncan McGinnis, Aux Sable (Morris, IL) — Vice Chairman, Producers
Chris Nevils, DCP Midstream (Houston, TX)
Warren Patterson, AmeriGas (King of Prussia, PA)
John Powell, Crestwood Equity Partners LP (Kansas City, MO)
Dan Richardson, Conger LP Gas (Tifton, GA)
Mark Sutton (Wagoner, OK)
Stuart Weidie, Blossman Gas (Swannanoa, NC) — Chairman
Brian Wilkin, Enterprise Products Operating Co. (Houston, TX)
Leslie Woodward, Fairview USA (Wheatfield, NY)

Chairman's Report

Mr. Weidie announced that the Executive Committee has created a new task force to define the terms "inform the public, research & development, safety and training" within PERC operations. It also discussed Advisory Committee working group assignments, staff performance reviews and compensation, and strategies to boost renewable propane production to meet aspirational goals.

He reported on council officer nominations effective in July - Chris DeFilippo, chairman; Chris Hill, vice chairman marketers; Joe McGinn, vice president producers; Trent Hampton, secretary; and Jeff Kerns, treasurer. Upon a motion duly made and seconded, the Council approved the appointments.

Mr. Weidie announced new Advisory Committee members, and the appointment of Brian Buschur of McMahan's Bottle Gas as interim chairman of the Market Growth and Commercialization Working Group.

Upon a motion duly made and seconded, the Council approved the minutes of its November 2022 and February 2023 Council meetings.

NPGA Report

NPGA President and CEO Steve Kaminski reviewed progress on the association's 2023 activity, including legislation and regulatory challenges.

GPA Midstream Report

GPA President and CEO Joel Moxley reported that the national midstream supply is growing in select regions, noting that that U.S. propane exports hit a record level.

Audit Committee Report

Mr. Hampton reported that a formal external audit found no violations. Upon a motion duly made and seconded, the Council approved the annual audit report.

Treasurer's Report

Mr. Kerns reported that PERC's financial performance remains strong through March 23, noting that assessments caught up in March following a warm early winter. Upon a motion duly made and seconded, the Council approved the report.

Chief Executive Officer's Report

PERC President and CEO Tucker Perkins reported on the success of the new Leadership Energy Ambassadors event that PERC hosted in March. He said staff is gearing up for a busy trade show season, wrapping up New York state rebate matter, working with truck manufacturers and major fleets for new Cummins engine order commitments, and strengthening partnerships for new technology development and deployment.

2023-25 Strategic Plan

Mr. Weidie reported that updates to projects, programs and metrics are being finalized for the four strategic pillars that serve as the basis of the new strategic plan.

Safety & Training Report

Vice President of Safety, Education, and Compliance Eric Kuster reviewed 2022 safety and training expenditures and 2023 activities and new programs to date. He also discussed the pending training accreditation process, planning for the safety/education component within the strategic plan, and the launch of the new Learning Center app.

Upon a motion duly made and seconded, the Council approved Docket 24030: 2023 Learning Center Operations, \$614,000.

Finance and Data Report

Vice President, Finance, Data and Technology Shawn Stack reported on the launch of the Annual Propane Sales Report, and preparations for the 2024 budget to be presented at the July Council meeting.

Upon a motion duly made and seconded, the Council approved Docket 23665: 2023 Partnership with Industry Organizations, \$1,495,000.

Industry Relations Report

Senior Vice President of Industry Relations Bridget Kidd explained a new state rebate funding project proposal from the New England Propane Foundation to address state requirements regarding the collection, reuse, and recycling of refillable gas cylinders.

Upon a motion duly made and seconded, the Council approved Docket 24058: New Concept Rebate: Development of Gas Cylinders Stewardship Program and Consumer Safety Campaign, \$75,200.

Business Development Report

Vice President, Business Development Gavin Hale reported on task force and Advisory Committee work on growth strategy in each market segment, status update on the Cummins engine availability for industry fleet use, and upcoming EPA Tier 5 emissions regulations.

Communications Report

Senior Vice President of Communications and Marketing Erin Hatcher updated the Council on perception study research results, 2023 national campaign plans, Q1 campaign results, lineup of PR and social influencers, use of share-of-voice metrics and market segment sentiment, Environmental Thought Leadership campaign placements, and upcoming events.

Old Business

There was no old business.

New Business

There was no new business.

Announcement of Next Meetings

The next Advisory Committee meeting will be May 9-10 in Charlotte, NC.

The next Council meeting will be July 11-12 in Big Sky, MT.

By unanimous consent, Council adjourned at 11:57 a.m. CDT.