

Powering Profitability with Propane

FUEL EQUIPMENT. FUEL CUSTOMER LOYALTY.

For decades, propane-powered equipment has been a cornerstone of successful rental businesses, serving a wide range of customers – from construction project managers to small business owners and DIYers. Today, leaders in the industry are leveraging propane to not only fuel equipment, but also to build stronger customer relationships and repeat business.

Integrating propane-powered equipment into your rental fleet offers numerous advantages that can enhance your business operations and profitability.

TRUSTED PERFORMANCE

From forklifts to portable heaters and generators, propane offers long runtimes, reliable power, and fast refueling, keeping your customers' jobs on track with minimal downtime.

STREAMLINED OPERATIONS

Propane refueling is simple, and your staff is likely already trained on these systems, making it easy to expand your fleet into other propane-powered tools with confidence.

INDOOR & OUTDOOR FLEXIBILITY

Propane's clean emissions make it ideal for indoor warehouse work and outdoor job sites alike, meeting today's expectations for both performance and environmental responsibility.

SUSTAINABLE ADVANTAGE

Propane produces significantly fewer emissions than gasoline or diesel, making it a cleaner, more sustainable choice for contractors working in emissions-sensitive areas.

RENT, RETURN, REPEAT

To boost foot traffic and customer engagement, more rental companies are adding propane refills to their services. Each refill visit creates a valuable opportunity to showcase additional tools, strengthen customer relationships, and increase repeat rentals.

"Propane sales are a gateway to building customer relationships."

JOSH NICKEL
CEO, Northside Tool Rental



Boost Your Rental Business With Propane-Powered Equipment

Rental facility managers and purchasing decision-makers play key roles in shaping the equipment lineup. Specifying propane-powered equipment helps build a stronger, more versatile fleet that drives customer satisfaction and repeat business.



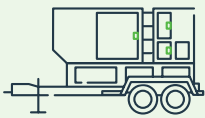
Forklifts

Propane-powered forklifts provide 100% power throughout operation, with a single cylinder covering an entire eight-hour shift.



Tent Heaters

Highly efficient propane heaters can provide a circle of warmth up to 25 feet in diameter, often able to run for hours on a single propane tank while providing consistent heat.



Towable & Portable Generators

Operating 98% cleaner than diesel-fueled equivalents, towable and portable propane generators are great for powering tools and equipment on job sites, as well as protecting homes and businesses after power outages.



Ride-On Trowel

Engineered with the concrete and polishing contractor in mind, the ride-on polishing trowel unit can complete polishing jobs in a safe, clean environment, thanks to propane.



Grinding Equipment

Propane floor grinders eliminate the need for electricity or generators on the job site. This can significantly reduce contractors' cost and setup time. Cordless equipment is also easier to move around on large projects.



Cement Finishers

Propane-powered concrete finishers achieve smooth and flawless surfaces easily. Propane maintains the optimal temperature for curing regardless of weather, unlike electric equipment, whose performance is often curtailed in cold conditions.

DRIVE REPEAT BUSINESS AND GROW YOUR BOTTOM LINE

From contractors to weekend DIYers, customers want tools that help them finish jobs faster and easier. By offering propane-powered rentals and in-store refueling, you're positioned as a one-stop shop that keeps them coming back.



Learn more about propane-powered equipment for the rental industry at propane.com.