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Steve Whaley, Director of Autogas Business Development

Stephen Whaley has managed the over-the-road market portfolio for PERC since January 2020. He is responsible for growing propane autogas market share in on-highway light-, medium-, and heavy-duty vehicle markets. He focuses on new product research and development, product launches, maintenance and growth in existing market segments, and potential new market development opportunities.

Prior to coming to the Propane Education & Research Council, Whaley ran his own consulting company for four years. Before that, as eastern U.S. regional sales manager for Agility Fuel Solutions in North Carolina, he helped develop class 7 and 8 vehicle fleet markets for natural gas. He also trained and supported heavy-duty truck dealers with their fleet customers' adoption into CNG and LNG implementation. Whaley was formerly a director of business development for Roush CleanTech and oversaw propane autogas research and business development for Blossman Propane.

Whaley has a bachelor's degree in industrial arts education from Virginia Polytechnic Institute & State University, and a master's degree in industrial education from Clemson University. He has lifetime post-secondary teaching credentials from the State of California.